



Curt Dennis

Resident Entrepreneur / Product Leader

+1 (601) 498-5638

curt@curtdennis.com

[linkedin.com/in/jcurtdennis](https://www.linkedin.com/in/jcurtdennis)

[curtdennis.com](https://www.curtdennis.com)

[Raleigh, NC 27614](#)

I am a product manager based out of Raleigh, NC. My passion is helping companies deliver **outcomes** that create **customer value**. Learn more on my professional site. <https://curtdennis.com>

PROFESSIONAL EXPERIENCE

Principal Security Program Manager, Applied Research

Microsoft, Redmond, WA, 2022–Present

Responsible for getting the tools, data, and programs executed to support the security research teams.

- **Microsoft Security Copilot:** Designed and manage implementation of a framework for research teams to programmatically measure quality of non-deterministic LLM outcomes of our latest AI skills at scale.
- **Data Access:** Building platforms for advanced threat research, countermeasure development, and SOC remediations.
- Coordinate and **plan Engineering commitments** quarterly based on research voice, business needs, prioritization, and resource availability.
- Building **strategy, roadmaps, OKRs, and business cases** for ongoing and net-new programs.

Director / Senior Manager, Product

Secureworks, Atlanta, GA, 2017–2022

Full ownership of the Endpoint portfolio including Endpoint, IOT/OT, and Endpoint Cloud technologies.

- **Chosen** as the second Product Manager to join an internal incubator (Taegis XDR), which has built a product from scratch that is now generating over \$100M in sales in 18 months and employees over 350 people.
- Started and led an **entrepreneurial Associate PDM** program.
- Customer facing activities including **roadmap** reviews, presentations, webinars, and general QBRs with key customers.
- Created and curated **sales** messaging, **pricing**, SKUs, go-to-market **strategies, blogs, battlecards** and sales plays.
- Coordinated sales, operations, engineering, legal, marketing, and various other teams to deliver data-driven customer outcomes.

Director of Product Execution

Phononic, Durham, NC, 2015–2017

Established and managed product delivery through International manufacturing partners in China. Team included Quality, Regulatory, Total Cost, Supply Chain, and Product Lifecycle Management.

Director of Hardware Engineering / Engineering Management

Comverge, Norcross, GA, 2008-2015

Demonstrated an ability to deliver, organize and build empowered teams.

Senior Embedded Software Engineer

Itron, Jackson, MS, 2006-2008

HIGHLIGHTS

15-years of proven success in Product and Engineering Leadership with 17-years of professional experience

Incubated and led part of the Taegis XDR product from scratch and a small team, to over \$100M in sales and 350 employees.

Hired, managed, and trained 5 product managers to become exceptional individual contributors.

Chosen as the go-to Endpoint technology product strategist and portfolio owner for Secureworks **worth over \$200M** in revenue, leading a team of product managers focused on data driven outcomes.

Managed **five** successful product platform launches through international manufacturing partners **in the past 2 years**

Budgetary responsibilities to **\$5 million**

Appointed member of the **Executive Product Committee** at Comverge to assist in business strategy, innovation, and technical direction

Developed stories to align our products with IBM IoT Cyber Security requirements

Panelist and presenter at DistribuTECH: CEA-2045, Internet Security, Comms at Scale

Lead an organization of **20 Managers and Engineers** designing complex electronics and firmware for residential applications

Life-long programmer and learner who routinely develops in C/C++/Java

Volunteer high-school robotics programming mentor for FIRST Robotics, Raleigh

EDUCATION

Executive Master of Business Administration, Management of Technology
Georgia Institute of Technology, Atlanta, GA

Bachelor of Science, Computer Engineering
Mississippi State University, Starkville, MS